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Real Estate

San Francisco's One Sansome St. reels in five new tenants

Office building now 76 percent leased after big push



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Reporter- *San Francisco Business Times*

One Sansome St. is filling back up.

Barker Pacific Group has signed five new leases at One Sansome St., totaling over 50,000 square feet. New tenants include the global financial monitoring firm Factset Research Systems Inc., travel deal website Travelzoo, Arch Insurance Group Inc., Hill International, and Paycom Payroll. The building is currently 76 percent leased, with 125,000 square feet vacant. In the fall of 2011, the building had 145,000 square feet of vacancy.

"We're proud to welcome such robust, forward-thinking corporate tenants into One Sansome St.," said Michael Barker, managing director of BPG.

Meade Boutwell, Phil Tippett, Jak Churton and Cori English of CBRE's San Francisco office represented One Sansome in its lease negotiations.

Nathan Zoucha and Jay Seiden of Cushman & Wakefield were the tenant brokers for Factset Research Systems Inc., which signed the largest lease with 22,425 square feet. Its new office will include the entire 19th floor, and part of the 20th.

Jak Churton, while he was at CB Richard Ellis (he has since moved to Jones Lang LaSalle), was the tenant broker for Arch Insurance. Arch Insurance has leased 16,798 square feet on One Sansome St.'s 14th floor.

Jerry Igra of Cornish & Carey was the tenant broker for Travelzoo, which leased 7,846 square feet on the 34th floor, and Scott Nykodym represented Hill International, leasing 3,283 square feet on the 29th floor.

BPG took ownership of One Sansome in a joint venture with Prudential Real Estate Investors in 2010.

In 2011 the building's anchor tenant, Citigroup, inked an 11-year lease on seven floors totaling 121,754 square feet — that was down from about 200,000 square feet that the bank previously occupied.